

# Hello

A solid green horizontal bar is positioned below the word "Hello".

Welcome to NIBE Energy Systems

# Introduction

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## Mark Burns

Business Development Manager

NIBE Energy Systems

## Agenda

1. Introduction to NIBE Energy Systems
2. UK Market
3. How does a heat pump work?
4. Things to consider when buying a heat pump
5. NIBE Pro Installers
6. Questions

# Company Introduction

# NIBE's History

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- NIBE was founded in Sweden, in a small town called Markaryd

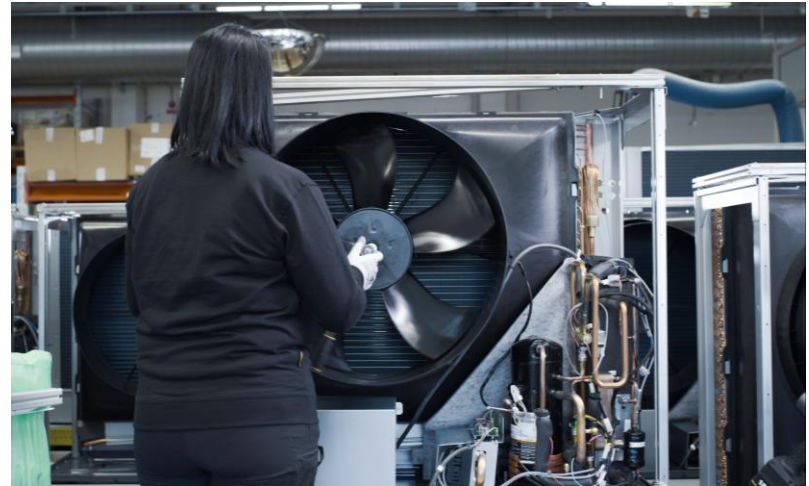


# NIBE's History

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- For over 70 years, NIBE have manufactured energy efficient and sustainable climate solutions.



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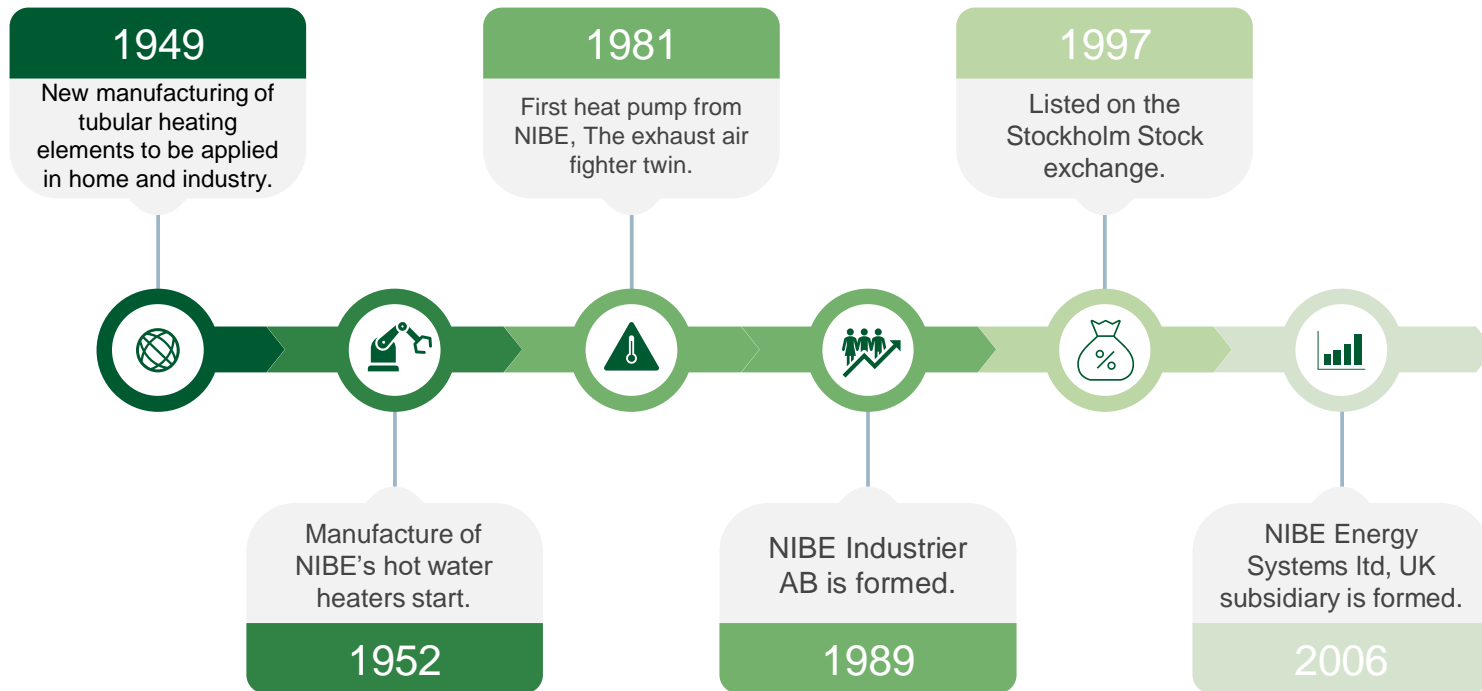
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- For over 70 years, NIBE have manufactured energy efficient and sustainable climate solutions.
- NIBE Energy Systems Ltd (UK Subsidiary) was formed in 2006.
- Today we manufacture a range of heat pump, ventilation, hot water and solar products.



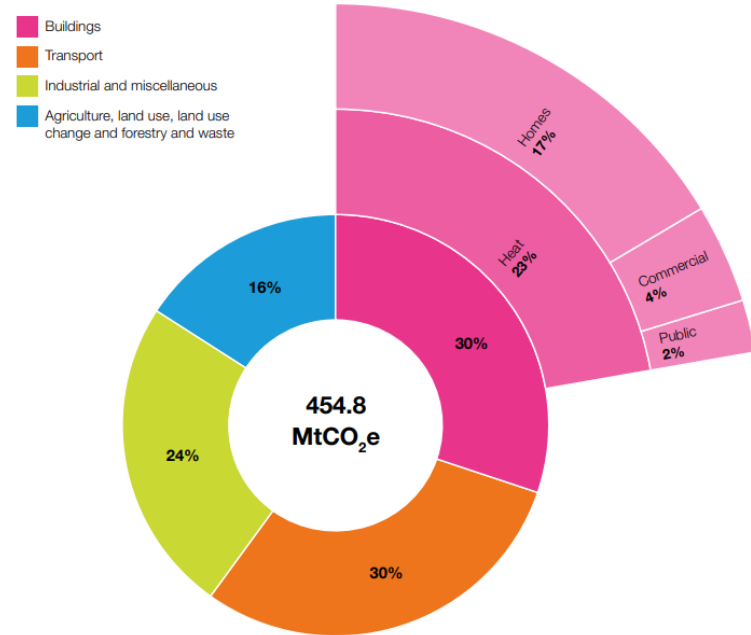
# NIBE's History



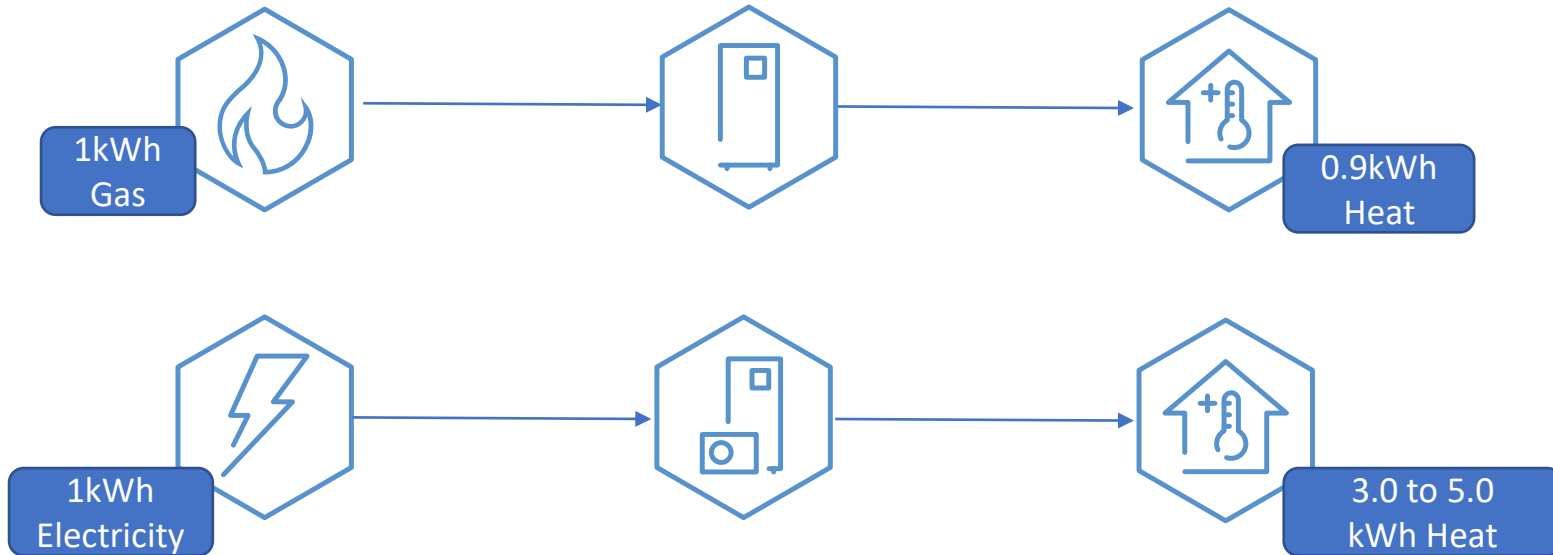


# UK Market

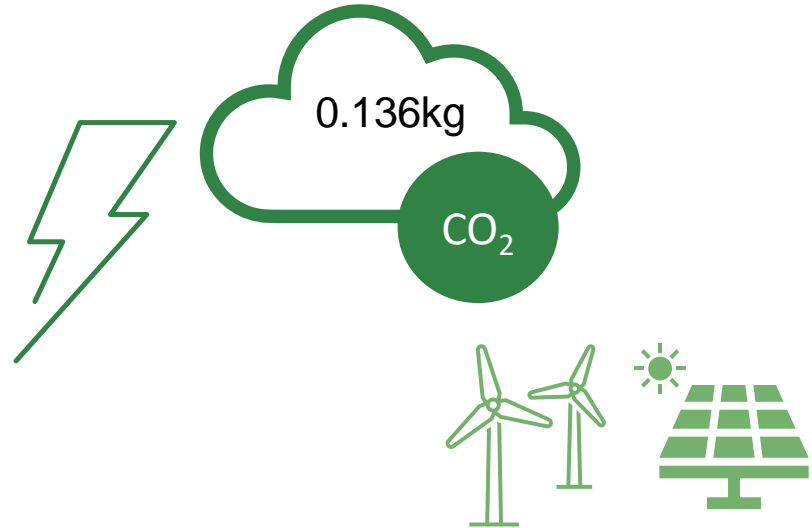
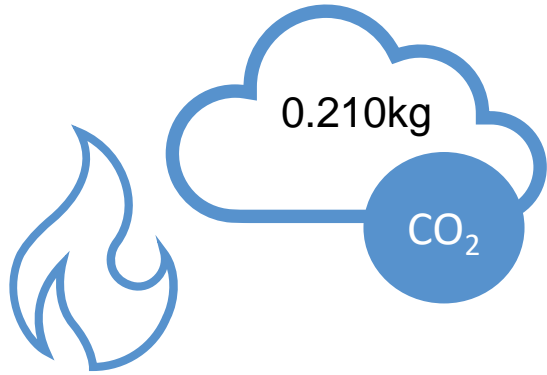
# UK Net-Zero Carbon 2050



# Heat Pumps – A Part of the Solution



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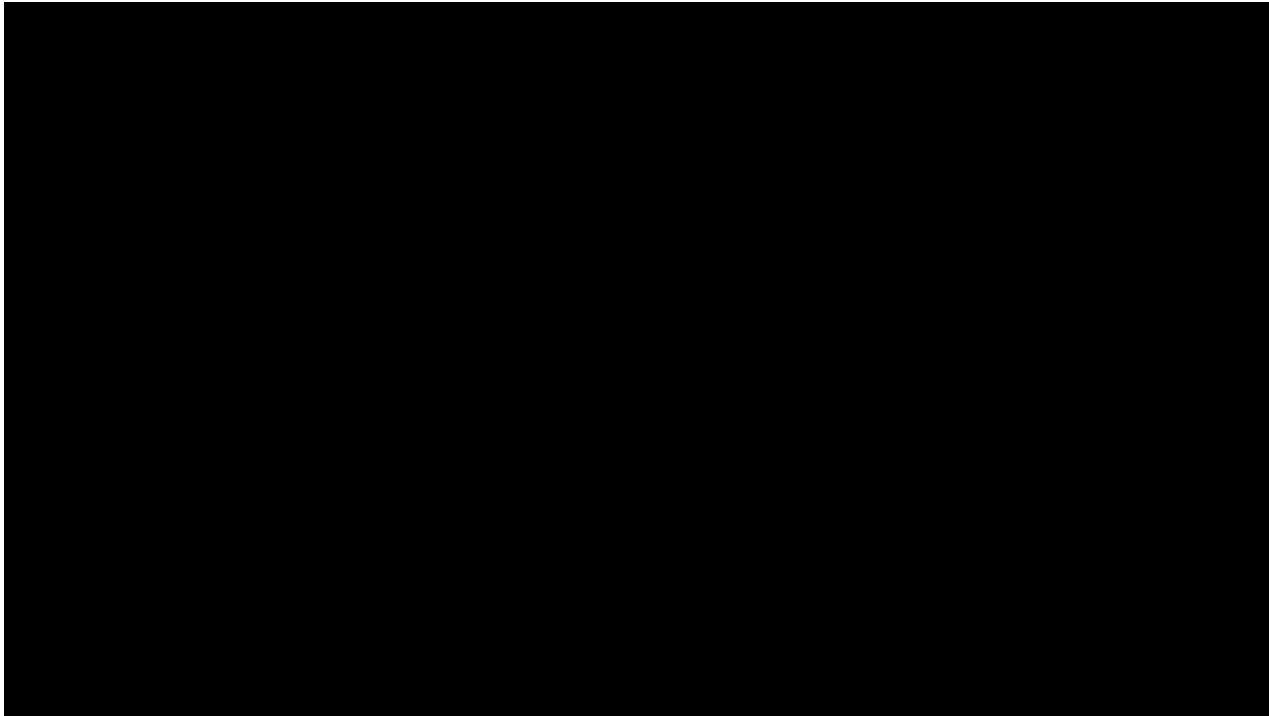
- Heat pumps have an important role to play in decarbonising heat in buildings.
- Reduce primary energy consumption.
- Transition to electrification.
- The government have committed to installing 600,000 heat pumps a year by 2028.



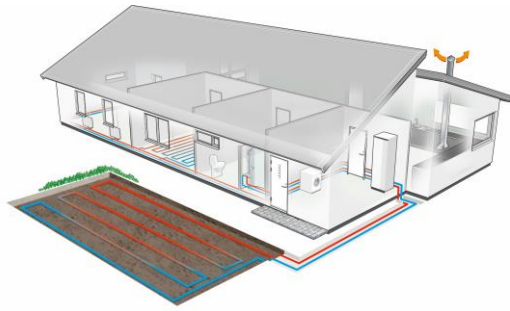
# Introduction to Heat Pumps

# How does a heat pump work?

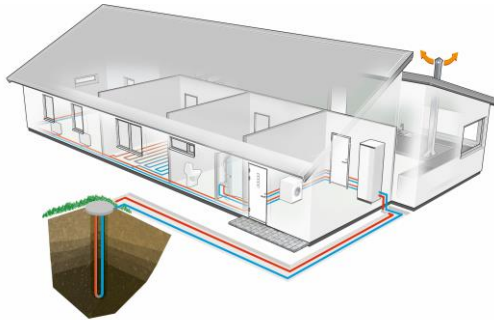
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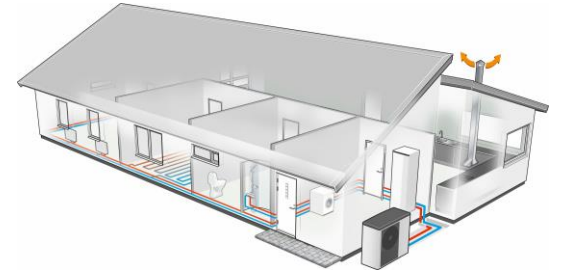
# Ground Source / Air Source



GSHP Surface Collector



GSHP Borehole Collector



Air Source Heat Pump



# Things to consider when buying a heat pump for your home

# Technology



## Ground Source Heat Pumps

- The most efficient heat pump technology, requiring no external mechanical equipment.
- Requires land for the installation of either a borehole or surface ground collector, which come at an expense.

## Air Source Heat Pumps

- Easy to accommodate in new-build properties and more affordable than a GSHP system.
- Requires an external condenser unit.



# Design



The design of any heating system is equally as important as the quality of equipment and its installation.

## Heat Loss

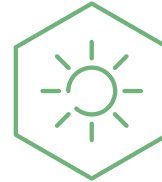
- Has a room-by-room heat loss calculation been performed, confirming the required system output?

## Heat Emitters

- Underfloor Heating or Radiators?
- Heat Pump systems operate more efficiently at lower flow temperatures.

## Accessories

- Controls, Ventilation, Cooling, Solar and Pool Heating.



# Funding - Boiler Upgrade Scheme (BUS)



- The Boiler Upgrade Scheme (BUS) will launch in spring 2022 to aid the decarbonisation of buildings.
- **£5,000** grants will be available to support ASHP installations
- **£6,000** grants will be available to support GSHP installations



# Installer - Why use a NIBE Pro?



- Have completed NIBE product training and are MCS certified
- Can offer you an extended warranty, up to 7 years
- Have experience fitting NIBE technology
- Are signed up to NIBE's code of practice

**Visit [nibe.co.uk](https://nibe.co.uk)  
to find a local NIBE Pro Installer**



**NIBE Pro**

# One Integrated Platform





**NIBBE**